

# NEWS

SEPTEMBER 2011

## Bengt Mueller takes command

On 1 October, Bengt Mueller takes over as Managing Director of Wagenborg Shipping Sweden AB in Malmö.

– I have actually been on the job since the first of May, says Bengt. The bulk of my time since then I have spent traveling and meeting our customers and cooperative partners along with my predecessor Norbert Seemann. This is the best way to get a clear picture of the business operations and customer relationships. I now look forward to the new challenges within Wagenborg. Norbert Seemann will stay within the company as Senior Advisor until spring.

## Focus on the South and the West

The Mediterranean is Wagenborg Shipping Sweden AB's primary market today, and will remain so in the near future. After the on-going democratization process, we believe this will remain a growing, dynamic region. Not least given the countries' demographics with a very young and growing population.

– Already today, from Sweden alone we ship more than 500,000 m<sup>3</sup> of timber, and 280,000 m<sup>3</sup> pulp and paper to Southern Europe and Northern Africa, says Bengt Mueller. Together with our parent company in the Netherlands, we are focusing on further developing the existing services to the East Coast of the United States.



### Contact information

Wagenborg Shipping Sweden AB, Box 8054, SE-200 41 Malmö  
Visiting address: Fosievägen 17, Sweden  
Phone: +46 40 93 71 00  
Email: info.sweden@wagenborg.com  
Email: systemtraffic@wagenborg.com

**Bengt Mueller** Managing Director  
Direct: +46 40 93 71 02  
Mobile: +46 70 479 70 15  
bengt.mueller@wagenborg.com

**David von Platen** Key Account Manager  
Direct: +46 40 92 70 65  
Mobile: +46 70 557 70 15  
david.von.platen@wagenborg.com

**Ulrika Andersson** Chartering Manager  
Direct: +46 40 92 71 28  
Mobile: +46 76 767 70 15  
ulrika.andersson@wagenborg.com

**Anna Nordin** Chartering Assistant  
Direct: +46 40 92 70 62  
Mobile: +46 70 546 70 15  
anna.nordin@wagenborg.com

**Kerstin Wahlfrid** Controller  
Direct: +46 40 92 70 68  
Mobile: +46 70 568 70 15  
kerstin.wahlfrid@wagenborg.com

**Norbert Seemann**  
Mobile: +46 70 549 70 15  
norbert.seemann@wagenborg.com



## A comprehensive approach to logistics

Within the Wagenborg Group an intensive work is ongoing to take responsibility for an increasing share of the customers' logistics chain. The objective is, via the coordination of the various Wagenborg's subsidiaries, to offer a comprehensive solution for door-to-door deliveries.

– In Sweden, we have been successful with various new and innovative solutions, and in this way, we have gained considerable knowledge and experience in running various projects, comments Bengt Mueller. Therefore, we are now intensifying our efforts to link together our various areas of expertise to broaden our services and to make us a strong logistics partner for our customers.

## More, and more environment-friendly, ships

Wagenborg has long been known as a traditional family-owned company with a clear environmental profile. We are now continuing our investments in even larger and more environmentally friendly ships with a low fuel consumption.

Our long-term investment program continues. The last four A-types in a series of 25 have been modified. They will be delivered in 2013 in an extended version with an additional crane, and a total of 21,000 tons deadweight.

Also, the next generation of ships, four bulk carriers of 23,000 tons deadweight and with very low fuel consumption, have been ordered from a shipyard in Holland. They are to be delivered in 2012 and 2013.

## Wagenborg day to take place in spring

This time the traditional Wagenborg day will be held in spring 2012, as it will take place in conjunction with Norbert Seemann's retirement.

Watch for details in our next newsletter!